

# Junior Achievement activities: “Our family” (2)

1. Familiarizing with the “Our Family” program. Children define what a family is, they discover on the poster how family members work together to make better the place where they live. Children also fill in the diary with stickers by first discovering on the poster who does a certain activity, then they cut the image and apply it over the symbol on the page.





2. There are objects and tools placed in a box – the students name them and say in which profession these find application.

Reporter



Tailor



Technician



Singer



3. Understanding the concepts of map, symbols, signs, legend.

Working with the map of Bulgaria



4. Symbol map – hospital, school, library, residential

building, police station

Goal – to orientate where we are and how to get to a place.



#### 4. Needs and desires

Home and restaurant layout







5. "Make a gift for a friend!" Making frames for photos of vine sticks together with students from 11th grade / You have pictures of your camera.
6. Finalizing the program and distributing certificates for program completion.



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**Junior**

**Achievement**

# activities: “Our family” (1)

## 1. Theme “Our family”

**„It is easier, when we help each other“**

We work as a team, we think, color, create a book with pictures, we draw family portraits.



## 2. Theme „Needs and wishes“

We discuss, color, distinguish cards with the inscription “need” and “wish“







3. Theme „To pay for our needs and wishes”

**„One zero, but how important it is“**

There are older guest students, who help in the role-play games and tasks.



#### 4. Theme „The professions in our family“

##### **„One for all, all for one“**

Consultants are Zornitza and Eli (mothers of children from the class). We listen to parents' stories about their professions, the children also share what their parents' professions are. We play educational – cognitive and racing games. We work as a team. We create gift certificates.



## 5. Theme „Find the map“

**„It is important to be able to orient yourself“**

We target the map, get to know the terms “symbol” and “legend”. We work in a team and take part in role-playing games.



**„We are happy, that we have learned so much!“**



# National Competition: Virtual Company

The screenshot displays the JA Titan website interface. At the top, a dark banner features the title "National Competition: „Virtual Company”" in orange text. Below the banner is a browser window showing the URL "titan3.ja.org". The website header includes the JA Titan logo, a "Home" link, and a "Welcome, Virtuspro." message. Navigation links for "My Account", "Forum", "Help", and "Sign Out" are visible. The main content area is split into two columns. The left column contains a large 3D "JA Titan" logo, the text "PRESENTED BY Junior Achievement", and a "PLAY AGAIN" button. The right column contains a text box with the message: "Test your skills running a business in this ultimate business simulation! As CEO, you will match wits in the competitive, technologically advanced industry of the Holo-Generator™. [Learn more](#)". Below this is a message: "You are already logged in." At the bottom of the page, there is a footer with the Junior Achievement logo, the text "Presented by", and a copyright notice: "Copyright © 1999-2006 Junior Achievement. All Rights Reserved. 'JA Titan' is a trademark of Junior Achievement. Problems, issues, concerns? [Send us an e-mail](#) or call us toll-free at 1 (866) 528-4826. This page [86663986-014d-4c58-b325-cded2e91d310] was generated in 0.46 seconds." A large white text overlay at the bottom right reads "The main goal: To get the highest profit". The Windows taskbar at the bottom shows the time as 12:07 on 14.3.2017.

# The indicators

**BEST BUY JA Titan** | virtuspro Inc. | Q 0 | MANUAL

factory inventory | company product

**PLAN** | REPORTS | ANALYSIS | PRODUCT

ADVICE: Unit Price, Unit Production, Marketing, R & D, Capital Investment, Charitable Giving

"This is the big leagues, Boss. Enter your plan below or click on the buttons to the right to get some advice from your staff."

Plan	Q6	Q7	Q 0	Projection
Unit Price	63.00	66.00	50.00	Resources: \$68,499.00 Available Cash: \$38,499.00 Credit Line: \$30,000.00
Unit Production <small>Capacity: 99 units</small>	360	406	365	Expenses: \$29,699.84
Marketing <small>Decision Detail</small>	6600.00	6600.00	7560.00	Result: \$38,799.16
R & D <small>Decision Detail</small>	9000.00	7000.00	14000.00	Production Cost/Unit: \$19.15 Utilization: 74%
Capital Investment <small>Decision: 380</small>	950.00	140.00	110.00	
Charitable Giving	17.00	20.00	10.00	

Ranking: 1. thegrechnov, 2. polon Inc., 3. Gms Inc., 4. ✓vidi Inc., 5. FhGenerator, 6. Fractured Ho, 7. ✓virtuspro Inc., 8. Turistbill Inc.

Performance Index: 208

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# The Reports

**BEST BUY Titan** | virtuspro Inc. | Q B | MANUAL

PLAN | **REPORTS** | ANALYSIS | PRODUCT

Industry: Company

"Conditions are ripe for some price hikes in the Heat-Generator industry. Until they can increase capacity to meet demand, companies will most likely use price as a tool to manage demand and expand profits."

Min

**RANKING**

- 1 thegreatinnov
- 2 pelon Inc.
- 3 Gms Inc.
- 4 ✓ Violi Inc.
- 5 PHGenerator
- 6 Fractured Ho
- 7 ✓ virtuspro Inc.
- 8 Turistibell Inc.

Performance Index: 208

Overview	Company	PI	Sales	Net Profit	Rid Earnings	Unit Price	Market Share
Units	thegreatinnovator	725	55253.12	20294	166710	35.95	17%
Values	pelon Inc.	689	66147.6	26288	152578	41.55	21%
Productivity	Us Inc.	411	43655.1	24194	86385	40.65	12%
Economics	Violi Inc.	491	44520	11133	94755	40	14%
	PHGenerators Ir	376	26815.55	8727	84191	55.95	5%
	Fractured holo I	385	22185	11279	66883	51	6%
	virtuspro Inc.	289	12688	-1545	44192	55	3%
	Turistibell Inc.	95	11290	2146	15413	38	19%

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**BEST BUY**



## How to participate

- ★ Dividing into teams
- ★ Registration for getting Green certificate
- ★ Registration for the competition
- ★ Duration of competition: two months



# Our Team

## Virtuspro




We are discussing  
the best decision



## The other participants from our class



They send:  
Best regards from Bulgaria to all of you



Thank you for your  
attention  
We are waiting for  
you to visit us soon

[TITAN Virtual Company](#)

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**Students            company:            Bio**  
**Products T.R.D.**

# „G.R.E.E.N. in EUROPE - Green Entrepreneurial Education Network in Europe



The key to the green world



## Students company **Bio Products T.R.D.**

137 Secondary School  
"Angel Kanchev"

## Our team



1. Anelia Stefanova - Teacher
2. Kristiyan Lozev - Manager  
Production
3. Diliyana Terzieva -  
Manager Human  
Resources, Manager  
Marketing and Advertising
4. Radina Radoeva -  
Executive Manager,  
Manager Accountant

## Products of Bio Products T.R.D.



## Products of Bio Products T.R.D.

1. Bio bag made out of 100% cotton
2. Magnet to extract the encrustation of coffee
3. Jam of fruits
4. Sphere with special rocks that reduce the encrustation and dirt in dishwasher and laundry .

## We are.....

Our products are 100% eco products.  
To make them are used materials that don't harm nature.

Also we organized the initiative in our school on the environment, which introduced a smaller our classmates, we worked on some projects:



## Manager for a Day

We participated in the project “Manager for a Day” organized by Junior Achievement, in which we were able to get acquainted with the activities of the regional rulers.



The investment in knowledge  
always has the best interest

Benjamin Franklin